

How the Perfect Circle model works

At Perfect Circle, we work hard to deliver the best outcome for both our customers and our supply chain.

- ▶ Meet with our regional leads on a regular basis to showcase your business and find opportunities to work together (we are happy to provide a confidentiality agreement to protect your collateral).
- ▶ Our team will explain to you the ordering procedure that clients will be able to follow to call-off any professional consultancy service from the BECS framework. They will ensure you have a full understanding of contracting arrangements, and the model sub-consultancy contract.
- ▶ You will then be able to present the procurement route to your client. Our team can provide support to help you clarify the compliance and benefits of the BECS framework.
- ▶ Where a client wants to progress with an integrated Perfect Circle team through the BECS framework, we can then brief together as an integrated project team and solution.
- ▶ Our teams will produce the total fee proposal for the client incorporating your service fees.
- ▶ Once the client has approved the fee proposal, we will complete all the contract documentation for executing, relieving you of legal matters. At Perfect Circle, we will enter the contract with the client using the framework template delivery agreement and provide you with your sub-consultancy contract.
- ▶ All parties sign contracts and service delivery can commence.
- ▶ We pay you within 30 days of your invoice to us for work completed. We invoice the client but our payment to you is often before we have been paid by the client.

