

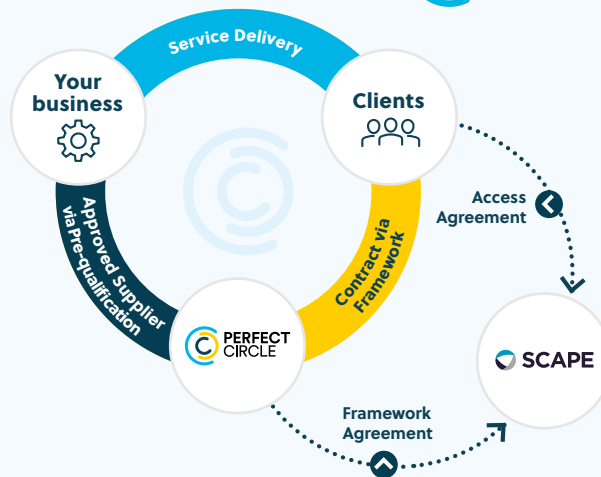
# Supplying services to the public sector

Bringing the market together, allowing businesses to be part of something bigger

Supply chain engagement and collaboration is a vital element of implementing Construction Playbook policies, reinforced in the recommendations for Gold Standard construction frameworks.

Perfect Circle embraces its role in contributing to government goals for reshaping public procurement. We are an alliance of best-in-class global, national and local consultants; our unique partnership leverages its position on the SCAPE Consultancy framework through a single source contracting model to open up more public contracts to a wider supply chain. This provides opportunities for SMEs – the backbone of our industry and the building blocks of strong local communities – to increase their involvement in public sector schemes.

Our integrated delivery model offers clients access to an unrivalled strength and depth of expertise. Since forming in 2016, we have assembled a supply chain of more than 500 partners across the UK, helping SMEs to work with a diverse range of public sector organisations.



**Collaboration is a core value of Perfect Circle. Our model has been designed so clients understand they are purchasing your services with Perfect Circle as the compliant procurement route through the SCAPE Consultancy framework.**

Our team is always on-hand to support suppliers in presenting the SCAPE Consultancy framework procurement solution to clients, and to align the

services Perfect Circle offers with your expertise and experience. We ensure that your client understands this benefit, protecting your business' brand and identity, and we are here to support you in achieving your business' maximum potential through our integrated supply chain.

We manage our suppliers in their delivery of services – measuring and monitoring key data to ensure project performance measures meet

framework compliance and governance requirements, giving clients the assurance that they receive the highest standard of service and community benefits. We monitor supplier satisfaction closely and are proud of our levels of repeat collaboration.

All commissions must be led by one of our Prime Core Partners. Suppliers are contracted to Perfect Circle to support a commission by way of a direct award or mini competition. Once registered, you can inform your clients that they can procure your services via Perfect Circle and one of the Prime Core Partners under a compliant procurement route.

We have an open and dynamic supplier engagement process – whether you are an Architect, Engineer or Town Planner, or the provider of specialist surveying or design services. If you are interested in becoming a Perfect Circle supply chain partner, please get in touch with your [nearest regional lead](#) - we'd love to hear from you.

**Nigel McCarthy**  
Development Director

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**330+**  
Public Sector clients



**500+**  
Supply chain partners



Over **48%**  
supply chain spend



Prompt payment within **30 days**



**PAS91** aligned approval process

# Supplying services to the public sector together



Be part of something bigger

## 1. ENGAGE

### ENGAGE

If your client or SCAPE has referred you to us regarding a specific commission, please get in touch with your local [Principal Regional Lead](#).

If you are interested in joining our supply chain, please contact [Nigel McCarthy](#) to arrange an introduction. We'll answer any questions you might have about Perfect Circle and ensure you have a full understanding of us and the framework – including our delivery model and contracting arrangements.

### PRE-QUALIFY

You will be invited to register your business via our PAS91 aligned pre-qualification process. Once your information has been verified and you are confirmed as an approved supplier, you are eligible to deliver services via the SCAPE Consultancy

framework. You will also be visible on Engage Portal, our collaborative platform, for selection by regional teams on commissions.

### SET TO WORK

Our teams will produce a Service Request Proposal (SRP) for the client incorporating your service fees. Once the client has approved the SRP, we will complete all the contract documentation. At Perfect Circle, we will enter the contract with the client using the framework template delivery agreement and to appoint you with our sub-consultancy contract.

### DELIVER

Our team will project manage the commission including the services of all suppliers, through to financial completion, ensuring compliance with any project key performance indicators and wider framework governance.

## 2. PRE-QUALIFY

### EVALUATE

We will evaluate and review each commission on completion, to provide all parties the forum to share best practice and constructive feedback. This also provides an opportunity to explore prospects and identify pipeline of work.

Contact our development director, Nigel McCarthy, to discuss future commissions with existing clients or identify new opportunities with new clients.

## 3. SET TO WORK

## 4. DELIVER

## 5. EVALUATE

"I feel passionately about the opportunities Perfect Circle has provided Influence with and I have been relaying this message to others. The diversity of our work has increased, as has our turnover, since working with Perfect Circle. As an SME, we've seen significant value in working with Perfect Circle, it has opened a lot of doors for us – which would otherwise have been beyond our reach – and it's an exciting time to be involved."

**Sara Boland, Director at Influence**

"We have been able to expand our approved inspector discipline offering in the public sector as a sub-consultant via Perfect Circle and the SCAPE Consultancy framework. Being appointed is efficient and simple and the quick payment terms are incredibly beneficial."

**Dale Anderson, Director at MLM**

"As an SME, we've seen a rise of public sector work and note the benefits of the local social engagement, quick to contract and swift payment terms have all benefited our business, I look forward to continuing this great relationship."

**Steve Pollock, Director at Wessex Site Inspection**

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